### **Consultation questions**

The IIRC welcomes comments on all aspects of the Draft International <IR> Framework (Draft Framework) from all stakeholders, whether to express agreement or to recommend changes.

The following questions are focused on areas where there has been significant discussion during the development process. Comments on any other aspect of the Draft Framework are also encouraged through the questions.

Please provide all comments in English.

Name:

Email:

All comments received will be considered a matter of public record and will be posted on the IIRC's website (www.theiirc.org).

### Comments should be submitted by Monday 15<sup>th</sup>, July 2013.

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Stakeholder group:	Report preparers		
If replying on behalf of an Organization please complete the following:			
Organization name:	Trucost		
Industry sector:	Not applicable		
Geographical region:	Global		
<b>Key Points</b>			
If you wish to briefly express any key points, or to emphasize particular aspects of your submission, or add comments in the nature of a cover letter, then the following space can be used for this purpose. Please do not repeat large amounts of material appearing elsewhere in your comments.			

# **Chapter 1: Overview**

## Principles-based requirements

To be	in accorda	nce with t	he Framework,	an integrated	report should	comply wit	th the
princi	ples-based	requireme	ents identified t	hroughout the	Framework in	bold italic	type
(parad	graphs 1.1	1-1.12).					

1. Should any additional principles-based requirements be added or should any be eliminated or changed? If so, please explain why.
Interaction with other reports and communications
The <ir> process is intended to be applied continuously to all relevant reports and communications, in addition to the preparation of an integrated report. The integrated report may include links to other reports and communications, e.g., financial statements and sustainability reports. The IIRC aims to complement material developed by established reporting standard setters and others, and does not intend to develop duplicate content (paragraphs 1.18-1.20).</ir>
2. Do you agree with how paragraphs 1.18-1.20 characterize the interaction with other reports and communications?
We are not sure that there is a need to describe value creation. This will depend on a number of factors and necessarily involves subjectivity - you are unlikely to get an Executive to commit to such estimates in an official public report. Furthermore breaking down by time period (short, medium and long term) could create confusion as these may overlap, and definitions will vary.
3. If the IIRC were to create an online database of authoritative sources of indicators or measurement methods developed by established reporting standard setters and others, which references should be included?
BTeam, GHG Protocol, TEEB for Business Coalition, Trucost, WBCSD (not comprehensive)

Other
4. Please provide any other comments you have about Chapter 1.
Chapter 2: Fundamental concepts
The capitals (Section 2B)
The Framework describes six categories of capital (paragraph 2.17). An organization is to use these categories as a benchmark when preparing an integrated report (paragraphs 2.19-2.21), and should disclose the reason if it considers any of the capitals as not material (paragraph 4.5).
5. Do you agree with this approach to the capitals? Why/why not?
Yes, but attempts should be made to quantify these capitals in monetary terms. Otherwise they cannot be integrated as described in the report. This does not come out in the framework and should be emphasized. Also the risk of internalization of external capital costs should be quantified, otherwise the risks remain hypothetical and will not get mainstream buy-in.
6. Please provide any other comments you have about Section 2B?
Business model (Section 2C)
A business model is defined as an organization's chosen system of inputs, business activities, outputs and outcomes that aims to create value over the short, medium and long term (paragraph 2.26).
7. Do you agree with this definition? Why/why not?
The business model framework is an over simplification and appears out of scope of the framework.

### Business model (Section 2C) continued

Outcomes are defined as the internal and external consequences (positive and negative) for the capitals as a result of an organization's business activities and outputs (paragraphs 2.35-2.36).

8.	Do you agree with this definition? Why/why not?	
Yes		
9.	Please provide any other comments you have about Section 2C or the disclosure requirements and related guidance regarding business models contained in the Content Elements Chapter of the Framework (see Section 4E)?	
Otl	her	
10. Please provide any other comments you have about Chapter 2 that are not already addressed by your responses above.		
Ch	napter 3: Guiding Principles	
Ма	teriality and conciseness (Section 3D)	
rep	teriality is determined by reference to assessments made by the primary intended port users (paragraphs 3.23-3.24). The primary intended report users are providers of ancial capital (paragraphs 1.6-1.8).	
11.	Do you agree with this approach to materiality? If not, how would you change it?	
	, although there should be greater emphasis on the possible material impact on financial returns. 3.25 talks ut 'value' - it is not clear whether this is total value or shareholder value.	
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<ol> <li>Please provide any other comments you have about Section 3D or the Materiality determination process (Section 5B).</li> </ol>
Reliability and completeness (Section 3E)
Reliability is enhanced by mechanisms such as robust internal reporting systems, appropriate stakeholder engagement, and independent, external assurance (paragraph 3.31).
13. How should the reliability of an integrated report be demonstrated?
Following standards, external verification and transparency all lead to greater reliability and an assessment of completeness. Verification need not be of every single data point, but expert review of the methods used.
14. Please provide any other comments you have about Section 3E.
Other
15. Please provide any other comments you have about Chapter 3 that are not already addressed by your responses above.

## **Chapter 4: Content Elements**

addressed by your responses above (please include comments on the Content Element Business Model [Section 4E] in your answer to questions 7-9 above rather than here).
'Opportunities and risks', should be reported in such a way that gives them meaning; scale and probability of internalization as a minimum. With respect to 'Business models', see previous comments under 7.
Chapter 5: Preparation and presentation
Involvement of those charged with governance (Section 5D)
Section 5D discusses the involvement of those charged with governance, and paragraph $4.5$ requires organizations to disclose the governance body with oversight responsibility for $\langle IR \rangle$ .
17. Should there be a requirement for those charged with governance to include a statement acknowledging their responsibility for the integrated report? Why/why not?
Yes, then it is put on the same level as financial accounts.
18. Please provide any other comments you have about involvement of those charged with governance (Section 5D).

16. Please provide any comments you have about Chapter 4 that are not already

#### Credibility (Section 5E)

The Framework provides reporting criteria against which organizations and assurance providers assess a report's adherence (paragraph 5.21).

19. If assurance is to be obtained, should it cover the integrated report as a whole, or specific aspects of the report? Why? Assurance should cover the whole report otherwise there is ambiguity, however the depth of the assurance should be materiality based. 20. Please provide any other comments you have about Credibility (Section 5E). Assurance providers are particularly asked to comment on whether they consider the Framework provides suitable criteria for an assurance engagement. Yes, there are sufficient criteria. The need to report on a materiality basis is critical criteria in this regard. Other 21. Please provide any other comments you have about Chapter 5 that are not already addressed by your responses above (please include comments on the materiality determination process [Section 5B] in your answer to question 11 above rather than here).

#### **Overall view**

22. Recognizing that <ir> will evolve over time, please explain the extent to which you believe the content of the Framework overall is appropriate for use by organization in preparing an integrated report and for providing report users with information about an organization's ability to create value in the short, medium and long term</ir>	ns
It provides sufficient guidance at this stage in its evolution, without being too prescriptive in a space that is evolving rapidly. If materiality is correctly defined, and adhered to, then the framework has the potential to creavalue.	ite
Development of <ir></ir>	
23. If the IIRC were to develop explanatory material on <ir> in addition to the Framework, which three topics would you recommend be given priority? Why?</ir>	
1. Valuation - best indicator for mainstreaming with investors since it allows <ir> disclosures to be integrated valuational holding and fund level analysis.</ir>	with
2. Supply-chain disclosure - to ensure transparency and management of <ir> considerations concealed within supply chain.</ir>	ı the
3. Assurance - to ensure reliability and credibility.	
Other	
24. Please provide any other comments not already addressed by your responses to Questions 1-23.	

Please save the completed PDF form to your computer and submit via the IIRC website at www.theiirc.org/consultationdraft2013